

BLX knows where the margins are hidden and how to attain the most favorable agreements and rates possible.



SMALL PARCEL SHIPPING

Our staff of former UPS & FedEx Sales Executives and Pricing analysts average 23% savings on your Small Parcel Shipping Expense.



HEALTH INSURANCE

Our unique and highly optimized Health Insurance solutions provide equivalent coverage for 15-30% less cost.



SHIPPING AND FREIGHT

BLX freight experts leverage their \$900M buying authority and optimization software to generate 22% average savings on your LTL/TL/Int'l/Intermodal shipping expenses.



TELECOMMUNICATIONS

75% of our recommendations utilize current carriers. With over 12,000 audits completed, our success rate is 95% with 28% average savings.



CREDIT CARD FEES

Credit Card processing is exceptionally complex and challenging. On average, our expert auditors achieve a 26% savings.



COPY / PRINT PROCESSING

This audit generates an average of 36% savings on your service and supply costs and leased equipment on your copier and printer fleet.



WORKERS' COMPENSATION

75% of Worker's Comp policies contain errors and overcharges. Our auditing staff are experts at identifying and reclaiming overpayments.



ENERGY AND UTILITIES

Our thorough error check and supply auditing can result in substantial savings in your Natural Gas, Electric and Water Utility invoices.



COMMERCIAL REAL ESTATE LEASING

This high success rate audit will yield average savings on leased office space expenses of 23% for existing space and 35% on relocations.

DO I QUALIFY? QUALIFICATION CRITERIA:

EXPENSE CATEGORY

- Small Parcel Shipping (UPS, FedEx, USPS)
- Health Insurance
- Shipping and Freight (LTL, TL, Intermodal, International)
- Telecommunications (Local Phone, Internet and Wireless Phone Services)
- Credit Card Fees (Merchant Services Fees)
- Copy / Print Processing (Leased Equipment, Service & Supplies)
- Workers' Compensation
- Energy and Utilities (Gas and Electric Utility Services)
- Commercial Real Estate Leasing (Leased Office Space)

ANNUAL SPEND

- \$200,000 / year
- 100+ lives on plan
- \$500,000 / year
- \$50,000 / year
- \$50,000 / year
- \$75,000 / year
- Over 40 Employees
- \$60,000 / year - Gas | \$100,000 / year - Electric
- Over 6,000 sq. ft. of Leased Space



Don Coburn, President
Phone (248) 931-5782
Email don.coburn@blxperts.com

Improving Your Bottom Line, One Expense at a Time

WWW.BLXPERTS.COM